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A belated Happy New Year to you!

Sue Keen has joined our Commercial Department. As our Customer Support Manager she will liaise with our clients, ensuring they are happy with our service and offering solutions to any problems they have. To contact Sue please call 07715 749 565.

Melanie Curtis ☎ + 44 (0) 20 8277 7700 ✉ melanie.curtis@cotecna.co.uk

Angola –

Cotecna signs Risk Management contract with Angola Government



Cotecna has signed a five year BOT contract (Build Operate Transfer) with the Angolan government for the Cotecna Computerised Risk Management System (CRMS)

The contract was signed on 11 December 2007 and will begin operationally on 02 January 2008. Cotecna's CRMS is designed to help Customs cope more effectively with managing and facilitating ever-increasing volumes of imports. It is an automated Customs solution that uses econometrical modelling to identify the relevant criteria for assessing the risk associated with trade transactions. The CRMS applies criteria in a systematic manner to determine the level of risk for each transaction and assigns levels of Customs intervention according to the level of risk and available resources.

Cotecna's CRMS helps with enhancing security, facilitating international trade, protecting revenues, reducing port congestion and contributes to a more effective and efficient allocation of Customs' resources.

Used in conjunction with other services provided by Cotecna, such as Scanning, Destination Inspection and / or strategically applied PSI services, CRMS becomes a very powerful tool for revenue authorities.

Source : Cotecna, Geneva – Corporate Communications

Ghana –

Ghana to benefit from USD 750 million Fund



Ghana was selected as one of the eligible African countries to benefit from a \$750 million investment capital expected to promote growth of capital markets in Sub-Saharan Africa. According to the US Treasury Secretary, Henry M Paulson, the growing reputation of Ghana as an emerging African economy, with good financial and political leadership, played a significant role in its selection as one of the eligible countries to benefit from the Fund.

Source: West African Business Association - Monthly Country Report, January 2008

Cotecna Commercial promotions –

Winners of our 2007 monthly and annual draws

Have you had a look at the promotions advertised on our website? If you haven't then maybe you should! Our monthly draw started in Feb07 with each winner receiving a £25 Argos gift voucher.

Our annual draw winner won a Goodmans 26" LCD HD Ready Television!

Here is a list of the lucky recipients in our 2007 promotions:

February 2007 – **Covflex Hydraulic and Engineering Co Limited, Manish Padharia**

March 2007 – **British Telecom, John Hoskinson**

April 2007 – **Ortho Clinical Diagnostics, Jim Knowles**

May 2007 – **Bresser Optics / Optical Distribution, David Bartholomew**

June 2007 – **Hellmann Worldwide Logistics, Julie Allan**

July 2007 – **Channell Corp, David Alstin**

August 2007 – **Overseas Medical Supplies, Mala**

September 2007 – **Bakkavor, Jo Wakefield**

October 2007 – **Ortho Clinical Diagnostics, Jim Knowles**



November 2007 – MHR Consultancy, Mark Blackwell

December 2007 – Cochlear Europe, Fabian Lomas

Our annual draw winner was Julie Allan, from Hellmann Worldwide Logistics. She was presented the prize by Ray Young, our General Manager, last week.



Congratulations to all our winners! Good luck to everyone who enters during 2008!

(less than) 60-second trivia!

There are 31,557,600 seconds in a year

The Grass is always Greener –

Once upon a time protecting the environment was only really taken seriously by a handful of “eco-friendly warriors”. Over the last few years there has been a sharp increase in organisation striving to manage their environmental impact. The first things that spring to mind are reducing energy consumption and increasing recycling efforts. But how many organisations actually think about how their operational processes affect their carbon emissions? This year Cotecna has – through an independent study commissioned by energy consultants – identified an 89% reduction in carbon emissions simply by changing from a physical archive storage system to a document scanning operation. For more details on how this was achieved, visit www.coscanservices.co.uk and refer to the case study on carbon emissions. If every organisation that says the environment is important to them actually takes a positive step and does something constructive, we should all **live happily ever after!**

WABA / SABF forthcoming events

20Feb08 (tbc) - WABA Security Seminar “Business in High Risk Areas – Are you fully prepared?”

Mar08 (tbc) - African Trade and Transport Seminar 2007

For details and / or queries, please contact Karen Sussex on infor@waba.co.uk or info@sabf.co.uk

Internet site of the month

Global Ports is a subscription-based website for the Dry Cargo Shipping Industry. It provides information on subjects such as Port disbursements, Port information, Port updates and commodities

Click www.globalports.co.uk for details

Cotecna services:

- Preshipment and Destination Inspections
- Commercial inspection services
- Laboratory testing
- Document scanning service
- Health and Safety Audits
- Disabled Access Audits

Full details of our services can be found on our website www.cotecna.co.uk

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