

## Commercial Inspections

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### Services for private companies

- > Cotecna offers a range of tailored services to industrial, commercial and corporate buyers, sellers and traders to facilitate their business by inspecting materials and products at the production site and before shipment, testing in laboratories, qualifying and auditing suppliers, providing collateral management, warehousing and inventory monitoring

### Agricultural, mineral, metal, petroleum and chemical services



- > **Superintendence at loading and/or unloading**  
Cotecna supervises loading or unloading operations to check whether the goods are in agreement with the contract specifications regarding quality and quantity.
- > **Weight verification**  
Supervision of scales and weighbridge operations; draught surveys on sea vessels can also be performed by Cotecna inspectors.
- > **Sampling at loading/unloading or in factory**  
Sampling of bulk cargo or of merchandise according to the buyer's requirement and/or recognized trade rules. Representative samples can be sent to a laboratory for analysis to confirm contract specifications or can be kept by us for future reference.
- > **Pest control and fumigation (specific to agricultural)**  
Insects obviously represent a major problem when it comes to agricultural Products. Pest control and fumigation can be performed in warehouses and silos or in the holds of vessels and other vehicles. Third parties very often carry out the actual fumigation operation whilst a Cotecna inspector supervises the process.

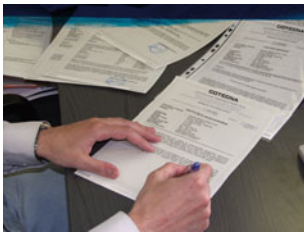
### Services for Consumer Goods



- > **Non food products**  
Visual inspections at random are generally performed at the supplier's premises. The aim of these inspections is to check the quantity, packing and visual quality of goods before delivery according to the client's specifications. Sampling is done according to the standard ISO 2859-1 or according to the client's requirements. Functional and/or laboratory tests can also be performed.
- > **Fresh and frozen food products**  
Depending on the product, Cotecna can perform the following inspections:
  - Identification of defects and grade on fruits and vegetables
  - Organoleptical testing
  - Physical testing
  - Laboratory analysis
  - Cold chain management



## Specific services



### > FOG - Full Outturn Guarantee on weight

With this service, Cotecna can provide the client with a guarantee on the possible shortage, which may occur between loading and unloading. The client will be compensated if a difference should occur. During loading and unloading operations, weight can be ascertained by using different means of weighing, Cotecna being present at both ends. Rates for these services are all inclusive (survey at loading + discharge + insurance cover).

### > Audits/Traceability

At the clients' request, a full evaluation, prior to the placing of orders, of the supplier is made. Range of audit services could go from checklist review to production process and management system(s).

### > Aid Monitoring

Supervision of funds allocated for specific projects by donors (Government, Overseas Development Agencies, International Institutions, etc.) to developing countries in the fields of agriculture, health, transport, education, etc.

### > Project supervision

Schedule, conformity and cost level could be checked at different stages according to client/institution requirements.

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## Contact:

### > Commercial Division

Cotecna Inspection SA  
58, rue de la Terrassière  
PO Box 6155  
CH-1211 Geneva 6  
Tel. +41 (22) 849 69 00  
Fax +41 (22) 849 69 84